

MentahMatter, Wynk Collaborative, Onion, AvroKO CASE STUDIES The shape of ideas in buildings and spaces.

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The experimental SKP_S department store in Beijing boldly combines commercial and non-commercial

spaces to redefine the retail experience. Are you ready

for the brave new future of retail design? Here's how

In an art space on the first floor, the Future Farm installation presents a barn full of robotic sheep that unnervingly move and bleat like their flesh-and-blood counterparts.

SKP, SYBARITE and Gentle Monster imagine it. another dimension in which a futuristic Martian environment has In China last year, 35.3 per cent of retail sales occurred online, representing a global trend away from bricks and mortar retail been realised in exacting detail with a dizzying mix of commercial and experiences. As a result, engaging shoppers in store is becoming an non-commercial spaces. increasingly avant garde art - one that SKP, one of China's most Gentle Monster was involved in almost every aspect of the luxurious department stores, is leading the way in with the recent interior, from planning and branding to the design and construction of opening of SKP_S. With architecture by SYBARITE and creative major spaces on each floor. "This innovative shopping space incites an anticipation for the future as well as nostalgia for the past, redefining direction and interior design by cult South Korean eyewear brand Gentle Monster (in collaboration with SYBARITE), the four-floor, the retail experience for visitors," says a spokesperson from the brand.

be in the future. "This required an innovative architecture to match such a brave retail offering," says Simon Mitchell, co-founder of SYBARITE, which has been working with SKP for seven years. "It needed to be unique and hold the customer's attention – the dichroic tunnel, the oculus and the use of space-like materiality are a few examples of this." While the building is familiar from the outside – with materials, an architectural curve and branding that have been used in previous SKP buildings - as soon as visitors step inside, they are transported to

gradually immerse the customer in this world, all the way until they

reach full immersion in the Mars zone."

19,000-square-metre department store is truly out of this world,

SKP_S is located in a converted building opposite the more

traditional SKP store, and it was essential that the architecture both

related to the existing brand and set it apart as a more experimental

backdrop for flexible retail spaces, SKP_S challenges what retail will

space. While both stores have a timeless architecture that acts as a

representing a bold new vision for how retailers can engage

consumers.

installation is Future Farm by Gentle Monster, a faithful reproduction of an old-fashioned sheep farm, rendered uncanny beneath a bright ceiling of light. The sheep, of course, are not real but robots. Designed as a museum-like space, it is theatrical yet intimate – almost the opposite of the bright, white spaces we have come to expect in

"Our goal was to design an iconic department store that is a must-see

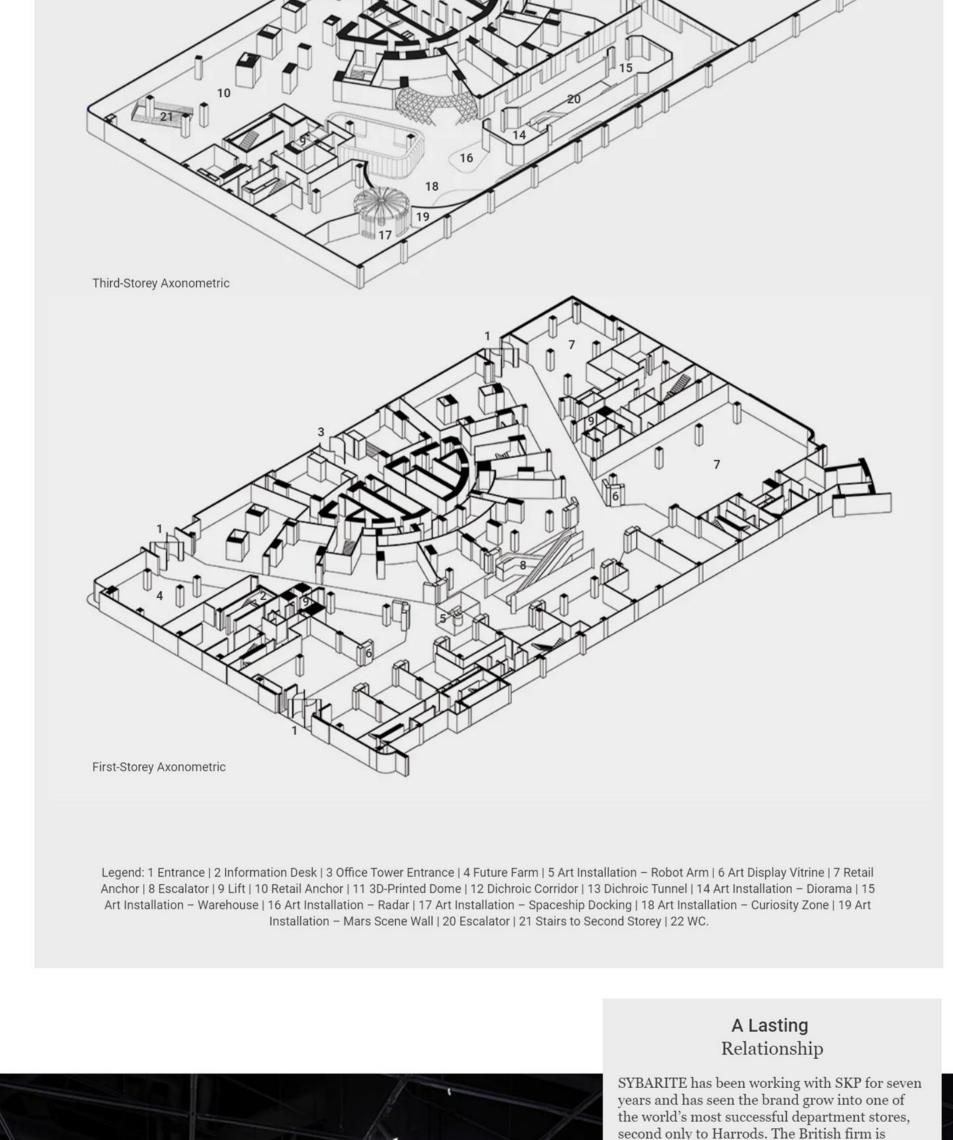
space with rotating installations and brand pop-ups. The inaugural

Visitors enter SKP_S through a non-commercial experimental art

spot for tourists visiting Beijing, as well as locals."

department stores. The first floor is also home to the cosmetics section – themed around Beauty of the Future - which playfully examines what the aesthetic trends of Mars might be. Towering white figures, video screens and plant displays surround the different zones, which offer various beauty experiences.

The building's materiality and curvature immediately speak of the SKP brand. The building is flanked by powerful architecture and notable government buildings so it was important for SKP_S to be of a benchmark quality. Photo by Noah Sheldon. The second floor is immediately lighter than the first, with There's no doubt that shoppers will spend more time navigating terrazzo, polished concrete and backlit glass vitrines showcasing cult and Instagramming – the maze of artworks and experiences at SKP_S streetwear alongside emerging brands. Gentle Monster imagined the than they would in a more traditional retail environment. And the space as a surreal Martian environment, with Xu Zhen's sculptures more time spent in store, the more chance there is that money will be spent, meaning that we are likely to see an increasing number of major and Daniel Rozin's kinetic penguins interacting within the artificial landscape of the future. retailers following in SKP's footsteps in the coming years. On the third floor, visitors are transported through a tunnel of "We think it is important for department stores to provide translucent dichroic glass into a domed environment that features a experiential spaces to consumers in addition to transactional functions," says Gentle Monster. "Reducing functional areas might be constantly changing virtual 'window' into space. The contrasting themes of Anticipation and Fear of the Developing Digital World and thought to reduce business, however we believe the balance of Longing for the Lost Analog World have been explored here – a maintaining both commercial and non-commercial spaces may be key concept that could easily be read as an analogy for the way consumers to long-term business." feel about how the retail industry is changing. Art installations punctuate this floor, drawing visitors through the space. Fashion brands are housed in a mixture of futuristic pods and store fronts, akin to a space station, with backlit LED lighting, wallgentlemonster.com clad cushioning, and various mesh and woven finishes. sybarite.com "SKP_S is an ever-changing landscape," says Mitchell. "Each floor has a different feeling and perspective, and the objective is to



responsible for inventing the branding and